



TECHNOLOGY REFRESH SAFE. SECURE. SEAMLESS.

ABOUT THE CUSTOMER

Founded in 1918, this Jackson, MI area health system is community-owned and locally governed. [Allegiance Health](#) is a leader in forming community partnerships and provides its patients with the most advanced healthcare services along with a progressive philosophy of overall wellness. Allegiance is comprised of more than 40 different facilities reaching multiple Michigan counties with 400 physicians and 3,700 staff members.

TIME FOR A STORAGE REFRESH

Allegiance has long stressed the importance of privacy and security when preserving the long-term management of patient records. Due to long-term reliability concerns when a change-of-control occurred with the NetApp StorageGRID platform, Allegiance turned to EMC and Seven10. EMC Atmos scale-out cloud storage combined with Seven10's migration and enterprise cloud tiering software are ideally suited for a future-proof storage environment designed to grow as Allegiance's needs evolve.

As a longstanding [EMC Select and Technology Partner](#), Seven10's [Storfirst Migration](#) and [Gateway](#) software serve a dual purpose, as the technology:

- Seamlessly migrates legacy patient data from NetApp StorageGRID to EMC Atmos while;
- Providing a standard and secure CIFS access layer into Atmos for go-forward archiving

Allegiance leverages multiple medical and non-medical applications, which Seven10's software supports with ease. The Storfirst technology provides Allegiance a non-disruptive migration path from NetApp to EMC without any interruption to their patient care process. Additionally, Seven10 provides a 100% auditable transition to Atmos, guaranteeing against any data loss concerns.

THE END OF "RIP AND REPLACE" HEARTBURN

Seven10 changes the paradigm for data migrations. Knowing a traditional IT upgrade typically is time consuming and exhaustive, the decision to team with Seven10 lets Allegiance reap the benefits of an easy and efficient upgrade - and all well within budget. With Seven10 remotely managing the entire migration and go-forward management of Atmos, Allegiance can dedicate their time and effort to providing the highest quality patient care possible.

**INDUSTRY:
HEALTHCARE**

**APPLICATION:
AGFA IMPAX, MCKESSON
EKG & SOLCOM**

**PRODUCTS SOLD:
EMC ATMOS + STORFIRST
GATEWAY & MIGRATION
SOFTWARE**

**DATA UNDER
MANAGEMENT:
OVER 118 MILLION
PATIENT FILES**

CUSTOMER TESTIMONIAL

"The combined offering from EMC and Seven10 provides us (Allegiance Health) with an easy and safe migration solution for moving and protecting our critical patient data. Seven10's Storfirst migration and management software is very robust, allowing us to quickly and easily adopt THE EMC Atmos cloud storage platform."

**David Morehead
VM, Storage, Backup Engineer
Allegiance Health**

