

HITACHI DATA SYSTEMS PARTNERSHIP OVERVIEW

Seven10 Products: *To Protect, Manage and Evolve*

Storfirst Back-up is the only purpose-built solution offering compliant tape/VTL/Cloud based replication for HCP. It is a simple, cost effective software solution for replication and recovery for legacy storage devices.

Storfirst Gateway is a software-only information lifecycle management solution with policy-based migration capabilities designed to move data from any existing file share, cloud, NAS, or CAS platform to any new storage platform.

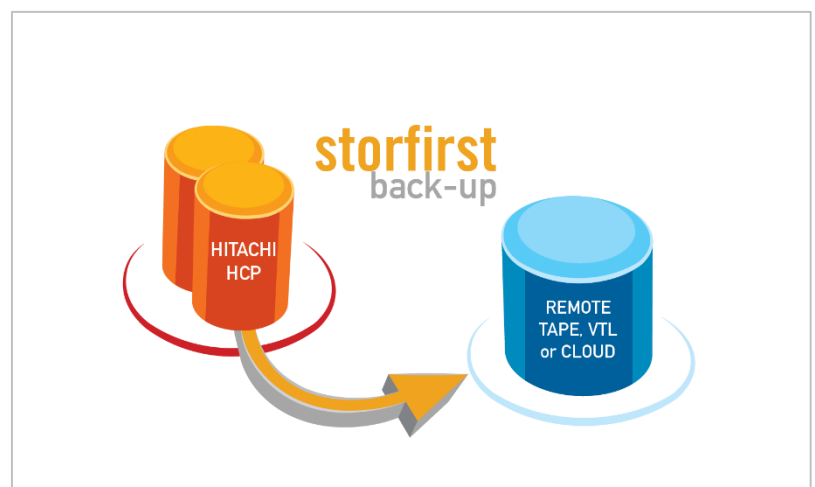
Storfirst Migration software solution provides a low-touch, transparent way to move from legacy storage to traditional or hybrid-cloud storage environments. Storfirst eliminates data loss concerns with a simple 5 step repeatable and proven process that; (1) analyzes existing data set to be migrated, (2) inventories the legacy file system, (3) starts synch between target and source, (4) provides complete audit of files and directories migrated, (5) and offers a final verification match before cutting over to new storage platform.

Storfirst technology is a secure and scalable software-only solution designed to help HDS customers evolve by managing their transition to any cloud or new storage technology. With built-in data migration capabilities, Storfirst has redefined the archive file system by more effectively managing organizations unstructured/BIG data.

Storfirst Back-up: *Purpose Built to Protect HCP*

Storfirst Back-up Benefits:

- **Easy.** Single server install of windows based software.
- **Flexible.** Tape library can be partitioned and mapped to your existing IT infrastructure.
- **Reliable.** Integrates directly into HCP API for maximum reliability ensuring regulation compliance.
- **Portable.** Objects can be replicated to tape and transported to offsite storage, legal counsel, regulators, etc.
- **Cost effective.** Enterprise class disaster recovery replicated HCP content to existing shared tape or VTL libraries.



Use Storfirst Back-up to:

- Implement tape-based disaster recovery when HCP-to-HCP replication is not an option due to budget constraints and/or lack of data center space.
- Support HCP archives; Storfirst Back-up provides a cost-effective, business-critical layer of support for a customer's most valuable data assets.

Storfirst Gateway and Storfirst Migration: A Clear Path to Unified Storage

Storfirst Benefits:

- **Adaptable.** Widest range of support for local and cloud storage platforms that delivers unmatched flexibility as storage requirements evolve.
- **Scalable.** Offers Exabyte-level growth with support for billions of files and directories.
- **Accessible.** Improve access performance to the cloud with support of a local cache or Tier 1 storage that ensures data is immediately available.
- **Secure.** Self-protecting architecture includes encryption, file locking, retention and lifespan policies to ensure data preservation and compliance.
- **Migration.** Eliminate costly professional services and rip-and-replace upgrades with software-driven migration that provides graceful evolution from any existing file system to any new storage platform.

Customers use Storfirst Technology to:

- Provide tiering of platforms like HCP and HNAS with the option to tier to cloud storage or cloud service providers.
- Implement archive retention policies to avoid unnecessary back-ups of static data.
- Increase security with support for encryption, Active Directory, and WORM.
- Centralize file sharing management across multiple targets and hybrid multi-tenant cloud infrastructures. Discussion.
- Seamlessly migrate off legacy storage or exiting competitive filers to new storage platforms, such as HCP or HNAS Platform.



Seven10 and HDS: Technology Alliance Partners

Seven10 is a leading developer of cloud-based ILM software. The Storfirst award-winning technology provides a simple, unified information management system that includes data migration capabilities from existing storage arrays. With support for on-premise and cloud technologies, Seven10 helps customers protect essential corporate data – offering a secure, scalable, and centralized view of tiered storage. With proven success in healthcare, finance and other compliance-driven markets, Seven10 answers the demands for immediate access while providing the most economical choices for long-term data retention. For several years, Seven10 has worked side-by-side with HDS to solve difficult long-term data management challenges. Seven10's Storfirst software is engineered and designed to complement the benefits of HDS storage platforms such as Hitachi Content Platform, Hitachi Unified Storage Family, Hitachi Virtual Storage Platform, and Hitachi NAS Platform.

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